

I. Call to Order

II. Roll Call

Gretchin Fisher, SR/WA, R/W-RAC, R/W-NAC, R/W-URAC, Director One Year
Tyler Maune, Director Two Year
Andrew Thomas-Rogers, RWA, President
Nikki Patterson, RWA, R/W-NAC, R/W-URAC Vice President
Amanda Murrell, SR/WA, R/W-RAC, Treasurer
Megan Franklin, Secretary
Brandi Simon, Membership Committee Chair
Lacie Jones, SR/WA, R/W-NAC, R/W-RAC, R/W-URAC, Education Committee Chair
Sean Harrison, SR/WA, R/W-RAC, R/W-NAC, R/W-URAC, Professional Development Committee Chair
Candace Deleplank, Nominations & Elections Chair
Chris Gomez, SR/WA, Pipeline Committee Chair
James Stuart, Utilities Committee Chair
Hailey Benson, Young Professionals Committee Chair
Mark Pearce, RWA, R/W-RAC, R/W-NAC, Outreach Committee Chair

III. Committee Reports for Board Discussion

- a. **Treasurer's Report** – Amanda Murrell, SR/WA, R/W-RAC
- b. **Membership Committee** – Brandi Simon
- c. **Education Committee** – Lacie Jones, SR/WA, R/W-NAC, R/W-RAC, R/W-URAC
- d. **Professional Development Committee** – Sean Harrison, SR/WA, R/W-RAC, R/W-NAC, R/W-URAC
- e. **Nominations & Elections Committee** – Candace Deleplank
- f. **Pipeline Committee** – Chris Gomez, SR/WA
- g. **Utilities Committee** – James Stuart
- h. **Young Professionals Committee** – Hailey Benson
- i. **Outreach Committee** – Mark Pearce, RWA, R/W-RAC, R/W-NAC

IV. Old Business

- a. Chapter website and sponsorship opportunity

V. New Business

- a. Approval of November 4, 2022 board meeting minutes
- b. Donation to RWIEF (in lieu of payment to Lisa Harrison for instructing course 219)
- c. Replacement voter authorization for Region 2/6 Spring Forum (president unable to attend)
- d. Region 2/6 Joint Forum – YP Event Sponsorship Request (email from Callie Howard)
- e. Region 2 Payment from Region YP (Hailey Benson/email from Callie Howard)
- f. IRWA 2023 Denver Conference RWIEF Monday Night Sponsorship Request (email from Ron Barker)
- g. Region 2 Fall Forum – Public Agency Session Speakers
- h. Chapter website sponsorship tracking



Chapter 33
Board Meeting Agenda
Friday, March 3, 2023
Cattlemen's Steakhouse
1309 S. Agnew Avenue
Oklahoma City, OK 73108

V. **New Business (continued)**

- i. Professional and Young Professional of the Year
- j. Public Agency Committee (email from Region 2 IPAC Albrina Coleman)

VI. **Upcoming Meetings**

- a. Next board meeting – Installation Banquet – May 12, 2023 (tentative date) – Hard Rock Tulsa
- b. Region 2/6 Joint Spring Forum – March 30 thru April 1, 2023 – Hilton Head, SC

VII. **Adjournment**

2022 – 2023 Summary of Actions

International Executive Committee & International Governing Council



LOCATION/DATE/ACTION	MOVED/SECONDED	OUTCOME
IGC Meeting – Cleveland, Ohio June 9, 2022 Introductory meeting following the annual education conference in Cleveland. No motions were made.		
IEC Meeting via Email June 15, 2022 Motion to approve a second 6-month SR/WA extension for the following individuals, as recommended by IPEC: David Darden David Jackson Michael Paylor Rosalyn Richardson John Story		
	Jones/Godwin	Passed
IEC Meeting via WebEx June 23, 2022 Motion to approve extensions for SR/WA renewal for the following individuals, as recommended by IPEC: Cynde Barker – 6 month extension until January 1, 2022 Leonard Edwards – 1 year extension until October 1, 2022		
	Godwin/Easton	Passed
IEC Meeting via WebEx June 30, 2022 No motions made.		
IEC Meeting via WebEx July 7, 2022 No motions made.		
IEC Meeting – Fort Worth, Texas July 15-16, 2022 Motion for staff to provide select recordings of conference sessions and make available to members at a price of \$35.00 for members and \$50.00 for non-members. Blue Sky to be used for continuing education credit for recertification only.		
	Easton/Skinner	Passed
IGC Meeting via BlueJeans July 19, 2022 No motions made.		
IEC Meeting via WebEx July 28, 2022 Motion to accept the June 23, 2022 and June 30, 2022 IEC meeting minutes as submitted.		
	Skinner/Godwin	Passed
Motion for headquarters to move forward with purchasing a two-year contract for Higher Logic Thrive platform service.	Jones/Skinner	Passed
IEC Meeting via WebEx August 11, 2022 Motion to accept the recommendation of Executive Director Drennan to cancel Zendesk.		
	Bucan/Skinner	Passed

2022 – 2023 Summary of Actions

International Executive Committee & International Governing Council



LOCATION/DATE/ACTION	MOVED/SECONDED	OUTCOME
IGC Meeting via BlueJeans August 16, 2022		
No motions made.		
IEC Meeting via WebEx September 1, 2022		
Motion to approve the July 7, 2022 minutes as submitted.	Jones/Godwin	Passed
Motion to accept the proposal provided by staff to provide instructors to teach eight courses for Saudi Aramco with an anticipated net income of \$34,200.	Jones/Easton	Passed
Motion to accept the recommendation from Executive Director Drennan to transition our Professional Employer Organization (PEO) from Insuperity to TriNet with a final implementation date on or before January 1, 2023, superseding the accepted proposal from Vantagio, Ltd., on December 12, 2020.	Jones/Skinner	Passed
IEC Meeting via WebEx September 8, 2022		
No motions made.		
IGC Meeting – Gulf Shores, Alabama September 16 & 17, 2022		
Motion to accept the IGC Minutes as presented for June 4, June 9th, July 19th and August 16th.	R1 Mehler/R6 Harris	Passed
Motion to rescind the approved motion of June 4, 2022, which approved the International Investment Committee's recommendation to transfer \$600,000 from checking and money market accounts to the investment account by the end of the first fiscal quarter of 2022-2023.	R4 Roma/R2 Newberry	Passed
Motion to accept the Reinstatement of Lapsed Credentials Policy as recommended by IPEC Credentialing Subcommittee.	R6 Harris/R5 Spence	Failed
Motion to accept the course update policy as recommended by IPEC.	R3 McCracken/R2 Newberry	Passed
Motion to approve the appraisal right of way certification pathway as recommended by the credentialing subcommittee with the clarification of 5 years and state licensed certified residential or certified general license.	R1 Mehler/Godwin	Withdrawn
Motion that chapters and regions are responsible to follow copyright laws and will be financially accountable for infringements and violations they commit. Headquarters will provide chapters with a statement regarding compliance with copyright law and a resource where chapters and regions can be provided images that comply with copyright law.	R6 Harris/R3 McCracken	Passed
Motion to raise non-member registration at the annual conference by \$250 on every level.	Easton/R3 McCracken	Passed
Motion to include reimbursement from the region travel funds be made available for region secretaries for attendance at the International Education Conference from previously approved \$2,500 funds for forums.	R5 Whelpley/R1 Mehler	Passed

2022 – 2023 Summary of Actions

International Executive Committee & International Governing Council



LOCATION/DATE/ACTION	MOVED/SECONDED	OUTCOME
IEC Meeting via WebEx September 22, 2022		
Motion to adopt the Chapter Dissolution Task Force's report and recommendations regarding chapter consolidation, as set forth below in full, and to incorporate same into the International Right of Way Association Policies and Procedures Manual, effective immediately:	Easton/Skinner	Passed
CONSOLIDATION Two or more adjacent Chapters may consolidate into one upon such terms as may be agreed upon between the Chapters and Passed by the International Governing Council. Each chapter shall adopt resolutions creating committees to meet and negotiate the terms of the consolidation which shall be written in the form of a Resolution. Once the committees agree to the proposed Resolution, each must report to their respective chapters in writing at a general membership meeting of the Chapter and by other appropriate distribution (for example, email to the Chapter Members and/or in the Chapter newsletter). Said report shall: 1. Summarize the reason(s) why the consolidation is proposed and state a proposed effective date for the consolidation; 2. Provide a copy of the proposed Resolution as agreed upon by the Committees; 3. State the date, time and location of the next General Membership Meeting at which a resolution to consolidate shall be considered by the membership, and 4. Be provided not less than thirty (30) calendar days prior to the date of the meeting. The vote at each Chapters' General Membership Meeting must be held in conformance with the Passed voting methods pursuant to each Chapters' Bylaws. In the event that two-thirds (2/3) of the eligible voters approve the Resolution to consolidate the Chapter, notice of such action, signed by both Chapter Presidents, shall be forwarded to the International Executive Committee, through the Region Chair, requesting the IGC's approval to consolidate. Notice to the IGC to request approval shall include the following: 1. A copy of the Passed Resolution, signed by each Chapter President and Secretary, 2. A detailed plan and schedule to consolidate finances, close out bank accounts, and provide records satisfactory to the IRWA CFO, 3. A copy of the proposed bylaws for the consolidated Chapter, 4. The proposed Chapter number and name (the Chapter formed may retain the name and number of one of the Chapters composing it, or a new number may be requested), 5. A draft notification for members of the chapters on details of the merger, including who constitutes the new executive board, which will be sent out by IRWA staff on completion of the merger. The chapter consolidation shall not be completed until submitted to and Passed by the International Governing Council. If the IGC approves, then it shall report back with instructions to finalize merger which are to be completed within the Passed timeline. Once the chapter has completed the consolidation, IRWA staff will update the webpage and any internal documentation to reflect the change.		
Motion to approve staff attendance at the 2022 fall forums to include Members Services Manager Lopez to Region 9.	Godwin/Easton	Passed
IGC Meeting via BlueJeans October 18, 2022		
Motion to approve the 2021-2022 Audit as presented.	Jones/R1 Mehler	Passed
Motion to accept the minutes from the September 16 th & 17 th IGC meeting in Alabama as corrected.	R3 McCracken/R6 Harris	Passed

2022 – 2023 Summary of Actions

International Executive Committee & International Governing Council

LOCATION/DATE/ACTION	MOVED/SECONDED	OUTCOME
IEC Meeting via WebEx November 10, 2022		
Motion to accept and approve the IPEC recommendation for PEAK, with the location to be determined.	Skinner/Godwin	Passed
Motion to move forward with IPEC's recommendation for two Course 219 pilots under the instructor development line item with dates to be determined by IPEC.	Jones/Godwin	Passed
Motion to approve IPEC's proposal to request funding from RWIEF for updating the Principals of Right of Way textbook.	Jones/Easton	Passed
Motion to move forward with the proposed schedule by IPEC to update the Principals of Right of Way textbook to have committees prepare for edits starting December 2022.	Easton/Skinner	Passed
IGC Meeting via BlueJeans November 15, 2022		
Motion to accept the October 28th IGC minutes as corrected.	R3 McCracken/R6 Harris	Passed
Motion to accept the PEAK training proposal as recommended by IPEC.	R9 Pittenridge/R1 Mehler	Passed
Motion to accept the updated R/W-AC Certification proposal as submitted and was seconded by Region 9 Chair Pittenridge.	Godwin/R9 Pittenridge	Failed
Motion to transfer \$100,000 from USA cash to eTrade bonds.	Godwin/Easton	Passed
IEC Meeting via WebEx December 8, 2022		
Motion to accept the recommendation of the IPEC Credentialing Subcommittee for a recertification extension to March 31, 2023 for Kimberly Bush.	Godwin/Skinner	Passed
Motion to accept the recommendation of the IPEC Credentialing Subcommittee for a second recertification extension to April 1, 2023 for Michael Frenette.	Godwin/Skinner	Passed
Motion to accept the recommendation of the IPEC Credentialing Subcommittee for a recertification extension to April 1, 2023 for Michelle Jardine.	Easton/Godwin	Passed
Motion to accept the recommendation of the IPEC Credentialing Subcommittee for a recertification extension to March 1, 2023 for Dionisio Marquez.	Skinner/Easton	Passed
Motion to accept the travel reimbursement request from Member Services Manager Aiyana Lopez received past the 30-day due date.	Skinner/Jones	Passed
IEC Meeting via WebEx December 15, 2022		
(To be added)		

2022 – 2023 Summary of Actions

International Executive Committee & International Governing Council



LOCATION/DATE/ACTION	MOVED/SECONDED	OUTCOME
IGC Meeting via BlueJeans December 20, 2022		
Motion to accept the minutes of the October 18th IGC meeting as amended.	R1 Mehler/R2 Newberry	Passed
Motion to allow use of the \$500 CHIP Growth Incentive by Chapter Education Chairs retroactive to the Fall Forums, upcoming Spring Forums or specific to the annual education conference in Denver.	R2 Newberry/R6 Harris	Passed
IEC Meeting via WebEx January 5, 2023		
Motion to extend Cynde Barker's request for a recertification extension of her SR/WA an additional three (3) months until April 15, 2023.	Godwin/Easton	Passed
Motion to accept the proposal from Chapter 78 to host the 2026 Annual Education Conference in Omaha, Nebraska.	Easton/Skinner	Passed
IEC Meeting via WebEx January 18, 2023		
Motion to accept the minutes of the January 5, 2023, IEC meeting with edits provided by Vice President Skinner. <i>(Vice President Skinner was not yet present for the vote)</i>	Easton/Godwin	Passed
Motion to accept the IPEC recommendation for an additional 6-month extension from February 2023 for Terry Barnett to complete all recertification credentialing.	Easton/Godwin	Passed
Motion to accept the IPEC recommendation for an additional 6-month extension from January 1, 2023, for Jeff Montgomery to complete all recertification credentialing.	Easton/Godwin	Passed
Motion to provide an extension for an additional three months until May 1, 2023 for Michael Odette to complete all recertification credentialing.	Easton/Godwin	Passed
Motion to approve the IPEC recommendation for an extension until May 2023 for Jenna Wood to complete all recertification credentialing.	Easton/Skinner	Passed
Motion to approve International Transportation Committee Chair Saenz travel reimbursement for the ITC Symposium in the amount not to exceed \$703.40 for flight and \$533.36 for hotel.	Godwin/Skinner	Passed
Motion to approve Secretary Bucan's expense reimbursement due to extenuating circumstances and excluding expenses while Region 5 Chair.	Godwin/Skinner	Passed
IEC Meeting via WebEx January 26, 2023		
Motion to accept the proposal from IPEC Curriculum Subcommittee as presented for rewriting Courses 400, 421 and 431, U.S. and Canadian, and to proceed with the recommended funding requests to both RWIEF and CRWEF.	Skinner/Godwin	Passed
Motion to approve the reimbursement request from Treasurer Godwin for his cell phone roaming charges.	Easton/Skinner	Passed

2022 – 2023 Summary of Actions

International Executive Committee & International Governing Council



LOCATION/DATE/ACTION	MOVED/SECONDED	OUTCOME
IEC Meeting via WebEx January 26, 2023 (continued)		
Motion to approve the reimbursement request from International Asset Management Vice Chair Alexandria Clark in the amount of \$403.96 for airfare to travel to the International Transportation Committee's symposium in Hilton Head, South Carolina, being held on March 31, 2023.	Easton/Godwin	Passed
Motion to approve Region 10 Vice Chair Vicki Green's travel request in the amount not to exceed \$170 for lodging the night before her flight to Milwaukee, Wisconsin, to attend the IGC meeting, due to extenuating circumstances, not intended to modify the current policies and procedures.	Godwin/Easton	Passed
Motion to approve the agreement with iDrive as presented.	Easton/Godwin	Passed
Motion to accept the Digital Advertising Proposal for implementation in the Weekly Buzz.	Skinner/Godwin	
Motion to accept the editorial marketing plan and for staff to move forward with editorial and placement of advertising as presented within budget.	Skinner/Easton	Passed
Motion to increase the conference registration fee by \$100 for the annual education conference starting in 2024.	Skinner/Godwin	Passed
IEC Budget Review Meeting via WebEx January 27, 2023		
Motion to increase the conference registration fee by \$100 for the annual education conference starting in 2024.	Skinner/Godwin	Passed
IEC Meeting via WebEx January 30, 2023		
IEC Meeting via WebEx February 1, 2023		
IEC Meeting via WebEx February 16, 2023		
IGC Meeting – Milwaukee, Wisconsin February 24-25, 2023		

2022 – 2023 Summary of Actions

International Executive Committee & International Governing Council



XXX Meeting
DATE

XXX Meeting
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XXX Meeting
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XXX Meeting
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International Right of Way Association
Profit & Loss Budget vs. Actual
July through November 2022

	Jul - Nov 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
40 · EDUCATION INCOME				
410 · COURSE INCOME - CLASSROOM				
4985 · SR/WA Revenue	3,689.00	8,463.00	(4,774.00)	43.59%
100 · COURSE 100'S				
4100i · 100i-Principles of Land Acq	54,310.70	8,463.00	45,847.70	641.74%
4102 · 102-Elevating Your Ethical Awar	13,244.33	3,588.00	9,656.33	369.13%
4103 · 103-Ethics & ROW Profession	0.00	3,588.00	(3,588.00)	0.0%
4105 · 105-URA Executive Summary	2,411.24			
Total 100 · COURSE 100'S	69,966.27	15,639.00	54,327.27	447.38%
200 · COURSE 200'S				
4200 · 200-Princip. of R/E Negotiation	5,425.00	8,463.00	(3,038.00)	64.1%
4200C · 200C-Princip. of R/E Negotiat'n	2,821.00	0.00	2,821.00	100.0%
4201 · 201-Comm. in R/E Acquisition	2,079.00	0.00	2,079.00	100.0%
4203 · 203-Alternative Dispute Resol.	7,312.00	0.00	7,312.00	100.0%
4203C · 203C-Alternative Dispute Resol.	0.00	0.00	0.00	0.0%
4205 · 205-Bargaining Negotiations	1,223.70	8,463.00	(7,239.30)	14.46%
4207 · 207-Practical Negotiations	1,302.00	2,821.00	(1,519.00)	46.15%
4209 · 209-Negotiating with Diverse CI	0.00	2,821.00	(2,821.00)	0.0%
4213 · 213-Conflict Management	4,040.41	3,588.00	452.41	112.61%
4213C · 213C-Conflict Management	1,794.00	1,794.00	0.00	100.0%
4215 · 215-R/W Acquisit. Pipeline Proj	1,519.00	11,284.00	(9,765.00)	13.46%
4218 · 218-R/W Acq. for Elec.Util.Proj	5,871.14	2,821.00	3,050.14	208.12%
4219 · 219-Introductory Instructor	1,302.00	2,821.00	(1,519.00)	46.15%
4225 · 225-Social Ecology	0.00	8,463.00	(8,463.00)	0.0%
4230 · 230-Oil&Gas Land Basics & Issue	0.00	0.00	0.00	0.0%
4235C · C235C - Cdn Oil & Gas Industry	0.00	1,794.00	(1,794.00)	0.0%
Total 200 · COURSE 200'S	34,689.25	55,133.00	(20,443.75)	62.92%
300 · COURSE 300'S				
4303 · 303-Management Consulting	1,085.00	11,284.00	(10,199.00)	9.62%
4303C · 303C-Management Consulting	0.00	0.00	0.00	0.0%
4304 · 304-When Public Agenc's Collide	3,420.00	3,588.00	(168.00)	95.32%
Total 300 · COURSE 300'S	4,505.00	14,872.00	(10,367.00)	30.29%
400 · COURSE 400'S				
4400 · 400-Principles of R/E Appraisal	17,143.00	5,642.00	11,501.00	303.85%
4400C · 400C-Principles of R/E Apprais.	6,113.00	0.00	6,113.00	100.0%
4402 · 402-Intro to Income Cap Approac	552.00	5,382.00	(4,830.00)	10.26%
4403 · 403-Easement Valuation	2,210.00	1,794.00	416.00	123.19%
4406B · 406B-7 Hour National USPAP	0.00	1,105.00	(1,105.00)	0.0%
4410 · 410-Review. Apprais. in Eminent	0.00	3,588.00	(3,588.00)	0.0%
4417 · 417-Valuation of Contamin. R/E	0.00	8,463.00	(8,463.00)	0.0%
4421 · 421-Valuation of Partial Acquis	10,719.00	5,161.00	5,558.00	207.69%
4421C · 421C-Valuation of Partial Acqui	0.00	0.00	0.00	0.0%
4431 · 431-Problems in Valuation P/A	6,486.00	1,794.00	4,692.00	361.54%
4431C · 431C-Problems in Valuation P/A	966.00			
Total 400 · COURSE 400'S	44,189.00	32,929.00	11,260.00	134.2%
500 · COURSE 500'S				
4501 · 501-Residential Reloc. Assist.	8,680.00	0.00	8,680.00	100.0%
4502 · 502-Non-Residential Relocation	6,076.00	5,642.00	434.00	107.69%

International Right of Way Association
Profit & Loss Budget vs. Actual
 July through November 2022

		Jul - Nov 22	Budget	\$ Over Budget	% of Budget
	4503 · 503-Mobile Home Relocation	0.00	5,382.00	(5,382.00)	0.0%
	4504 · 504-Computing Replace. Hous.Pmt	1,302.00	2,821.00	(1,519.00)	46.15%
	4505 · 505-Advanced Res. Reloc.Assist.	1,794.00	5,382.00	(3,588.00)	33.33%
	4506 · 506-Advanced Bus. Reloc.Assist.	0.00	2,821.00	(2,821.00)	0.0%
	Total 500 · COURSE 500'S	17,852.00	22,048.00	(4,196.00)	80.97%
	600 · COURSE 600'S				
	4600 · 600-Environmental Awareness	3,588.00	1,794.00	1,794.00	200.0%
	4600C · 600C-Environmental Awareness	1,380.00	1,794.00	(414.00)	76.92%
	4602 · 602-Project Devel.& Envir.Proc.	0.00	0.00	0.00	0.0%
	4603 · 603-Understanding Environment	4,140.00	5,382.00	(1,242.00)	76.92%
	4603C · 603C-Understanding Environment	2,380.00	1,794.00	586.00	132.66%
	4604 · 604-Envir Due Diligence and Li.	1,794.00	5,382.00	(3,588.00)	33.33%
	4606 · 606-Environmental Process	0.00	1,794.00	(1,794.00)	0.0%
	4606C · 606C-Environmental Process	0.00	1,794.00	(1,794.00)	0.0%
	Total 600 · COURSE 600'S	13,282.00	19,734.00	(6,452.00)	67.31%
	700 · COURSE 700'S				
	4700 · 700-Introduction to Prop. Mgmt.	4,811.00	5,642.00	(831.00)	85.27%
	4701 · 701-Property Mgmt. - Leasing	5,359.00	8,463.00	(3,104.00)	63.32%
	4703 · 703-Real Property/Asset Mgmt.	2,070.00	1,794.00	276.00	115.39%
	Total 700 · COURSE 700'S	12,240.00	15,899.00	(3,659.00)	76.99%
	800 · COURSE 800'S				
	4800 · 800-Principles of R/E Law	2,170.00	8,463.00	(6,293.00)	25.64%
	4800C · 800C- Principles of R/E Law	0.00	0.00	0.00	0.0%
	4801 · 801-Land Titles	1,302.00	5,642.00	(4,340.00)	23.08%
	4801C · 801C-Land Titles	0.00	2,821.00	(2,821.00)	0.0%
	4802 · 802-Legal Aspects of Easements	8,418.00	5,382.00	3,036.00	156.41%
	4803 · 803-Eminent Domain Law Basics..	6,510.00	5,642.00	868.00	115.39%
	4803C · 803C-Expropriation Law REP	0.00	2,821.00	(2,821.00)	0.0%
	4804 · 804-Skills of Expert Testimony	0.00	0.00	0.00	0.0%
	Total 800 · COURSE 800'S	18,400.00	30,771.00	(12,371.00)	59.8%
	900 · COURSE 900'S				
	4900 · 900-Principles of R/E Engineer.	10,566.84	0.00	10,566.84	100.0%
	4900C · 900C-Principles of R/E Engineer	5,793.00	0.00	5,793.00	100.0%
	4901 · 901-Engineering Plan Develop.	3,036.00	3,588.00	(552.00)	84.62%
	4901C · 901C-Engineering Plan Develop.	2,208.00	0.00	2,208.00	100.0%
	4902 · 902-Property Descriptions	7,314.00	5,382.00	1,932.00	135.9%
	4902C · 902C-Property Descriptions	2,070.00	1,794.00	276.00	115.39%
	Total 900 · COURSE 900'S	30,987.84	10,764.00	20,223.84	287.88%
	990 · IRWA Sponsored Courses				
	4996 · IRWA Sponsored Course Income	32,270.14	190,876.00	(158,605.86)	16.91%
	990 · IRWA Sponsored Courses - Other	0.00	0.00	0.00	0.0%
	Total 990 · IRWA Sponsored Courses	32,270.14	190,876.00	(158,605.86)	16.91%
	410 · COURSE INCOME - CLASSROOM - Other	0.00	0.00	0.00	0.0%
	Total 410 · COURSE INCOME - CLASSROOM	282,070.50	417,128.00	(135,057.50)	67.62%
	415 · COURSE INCOME - ONLINE				
	1000 · COURSE 100'S - ONLINE				
	4100iV · 100iV-Principles of Land Acq	58,720.00	64,485.00	(5,765.00)	91.06%
	41020 · Elavating Your Ethical Awarenes	50,010.00			
	41030 · 1030-Ethics & ROW Prof.	265.00	0.00	265.00	100.0%
	41040 · 1040-Standards of Practice	0.00	18,475.00	(18,475.00)	0.0%

International Right of Way Association
Profit & Loss Budget vs. Actual
 July through November 2022

		Jul - Nov 22	Budget	\$ Over Budget	% of Budget
	41050 · 1050-URA Executive Summery	12,115.00	23,380.00	(11,265.00)	51.82%
	1000 · COURSE 100'S - ONLINE - Other	0.00	0.00	0.00	0.0%
	Total 1000 · COURSE 100'S - ONLINE	121,110.00	106,340.00	14,770.00	113.89%
	2000 · COURSE 200'S - ONLINE				
	42000 · 2000-Princip. of R/E Negotiat.	32,595.00	58,430.00	(25,835.00)	55.79%
	42030 · 2030-Alternative Dispute Resol.	11,625.00	22,315.00	(10,690.00)	52.1%
	42050 · 2050-Bargaining Negotiations	7,055.00	16,405.00	(9,350.00)	43.01%
	42130 · 2130-Conflict Management	12,455.00	9,865.00	2,590.00	126.25%
	Total 2000 · COURSE 200'S - ONLINE	63,730.00	107,015.00	(43,285.00)	59.55%
	3000 · COURSE 300'S - ONLINE				
	43030 · 3030-Management Consulting	5,395.00	22,520.00	(17,125.00)	23.96%
	43040 · 3040-When Public Agenc's Coll.	2,185.00	10,925.00	(8,740.00)	20.0%
	43050 · 3050-1-2-3's of RW of Proj Mgmt	7,020.00	8,540.00	(1,520.00)	82.2%
	Total 3000 · COURSE 300'S - ONLINE	14,600.00	41,985.00	(27,385.00)	34.77%
	4000 · COURSE 400'S - ONLINE				
	44000 · 4000-Principles of R/E Apprais.	21,175.00	24,285.00	(3,110.00)	87.19%
	44020 · 4020-Intro to Income Cap Appro.	1,325.00	9,865.00	(8,540.00)	13.43%
	44030 · 4030-Easement Valuation	7,350.00	10,990.00	(3,640.00)	66.88%
	44110 · 4110 - Appraisal Concepts	5,825.00	7,940.00	(2,115.00)	73.36%
	Total 4000 · COURSE 400'S - ONLINE	35,675.00	53,080.00	(17,405.00)	67.21%
	5000 · COURSE 500'S - ONLINE				
	45030 · 5030-Mobile Home Relocation	1,060.00	6,950.00	(5,890.00)	15.25%
	45070 · 5070-Special Non-Residential Py	795.00	6,950.00	(6,155.00)	11.44%
	45200 · 5200.Special Topics in Replac.	1,060.00	6,950.00	(5,890.00)	15.25%
	45210 · 5210-Non-Residential Fixed Pts.	2,185.00	6,950.00	(4,765.00)	31.44%
	45300 · 5300 - Business Move Process	2,595.00	10,900.00	(8,305.00)	23.81%
	Total 5000 · COURSE 500'S - ONLINE	7,695.00	38,700.00	(31,005.00)	19.88%
	6000 · COURSE 600'S - ONLINE				
	46000 · 6000-Environmental Awareness	16,490.00	15,165.00	1,325.00	108.74%
	46060 · 6060-Environmental Process	1,390.00	10,130.00	(8,740.00)	13.72%
	4606CO · 606CO-Environmental Process Cdn	0.00	0.00	0.00	0.0%
	Total 6000 · COURSE 600'S - ONLINE	17,880.00	25,295.00	(7,415.00)	70.69%
	7000 · COURSE 700'S - ONLINE				
	47000 · 7000-Introduction to Prop. Mgt.	13,180.00	20,550.00	(7,370.00)	64.14%
	Total 7000 · COURSE 700'S - ONLINE	13,180.00	20,550.00	(7,370.00)	64.14%
	8000 · COURSE 800'S - ONLINE				
	48000 · 8000-Principles of R/E Law	24,700.00	29,580.00	(4,880.00)	83.5%
	48010 · 8010-Land Titles	15,260.00	18,065.00	(2,805.00)	84.47%
	48020 · 8020-Legal Aspects of Easements	12,850.00	17,745.00	(4,895.00)	72.42%
	Total 8000 · COURSE 800'S - ONLINE	52,810.00	65,390.00	(12,580.00)	80.76%
	9000 · COURSE 900'S - ONLINE				
	49000 · 9000-Principles of R/E Engineer	25,425.00	15,765.00	9,660.00	161.28%
	49030 · 9030-Underground Infr. Panorama	690.00	2,760.00	(2,070.00)	25.0%
	Total 9000 · COURSE 900'S - ONLINE	26,115.00	18,525.00	7,590.00	140.97%
	4150 · Courses Discount - Online				
	4953 · Course Discount - Online	(48,615.00)	(62,800.00)	14,185.00	77.41%
	Total 4150 · Courses Discount - Online	(48,615.00)	(62,800.00)	14,185.00	77.41%
	Total 415 · COURSE INCOME - ONLINE	304,180.00	414,080.00	(109,900.00)	73.46%
	920 · EDUCATIONAL INCOME - OTHER				
	4945 · Contribution Revenue	0.00	25,000.00	(25,000.00)	0.0%

International Right of Way Association
Profit & Loss Budget vs. Actual
 July through November 2022

	Jul - Nov 22	Budget	\$ Over Budget	% of Budget
4950 · Credentialing Income	33,050.00	34,165.00	(1,115.00)	96.74%
4955 · Course Revenue - Misc.	2,907.00	1,250.00	1,657.00	232.56%
4965 · CLIMB	0.00	0.00	0.00	0.0%
4974 · Online Webinars - IRWA	0.00	6,250.00	(6,250.00)	0.0%
4975 · Online Seminars - IRWA	3,000.00			
4990 · Textbooks - Optional Sales	3,492.15	860.40	2,631.75	405.88%
4991 · Textbooks - PROW Book	540.00	1,470.00	(930.00)	36.74%
4997 · Vendor Discount	248.44	500.00	(251.56)	49.69%
920 · EDUCATIONAL INCOME - OTHER - Other	0.00	0.00	0.00	0.0%
Total 920 · EDUCATIONAL INCOME - OTHER	43,237.59	69,495.40	(26,257.81)	62.22%
Total 40 · EDUCATION INCOME	629,488.09	900,703.40	(271,215.31)	69.89%
41 · ADVERTISING INCOME				
4010 · Magazine	76,316.88	75,000.00	1,316.88	101.76%
4015 · Website	15,402.54	11,666.68	3,735.86	132.02%
4016 · Website Ads	0.00	2,083.35	(2,083.35)	0.0%
41 · ADVERTISING INCOME - Other	0.00	0.00	0.00	0.0%
Total 41 · ADVERTISING INCOME	91,719.42	88,750.03	2,969.39	103.35%
43 · INVESTMENT INCOME				
4020 · Interest & Dividend Income	16,621.50	12,500.00	4,121.50	132.97%
Total 43 · INVESTMENT INCOME	16,621.50	12,500.00	4,121.50	132.97%
44 · MEMBERSHIP INCOME				
4033 · Member Dues - Agency	43,951.85	53,125.00	(9,173.15)	82.73%
4034 · Member Dues - Corporate	83,172.35	115,625.00	(32,452.65)	71.93%
4035 · Member Dues - Application Fee	9,420.00	6,250.00	3,170.00	150.72%
4039 · Member Dues - New	79,013.74	50,273.45	28,740.29	157.17%
4041 · Member Dues - Renewal	491,235.45	510,078.15	(18,842.70)	96.31%
44 · MEMBERSHIP INCOME - Other	0.00	0.00	0.00	0.0%
Total 44 · MEMBERSHIP INCOME	706,793.39	735,351.60	(28,558.21)	96.12%
45 · MERCHANDISE - SALES				
4490 · Sales of Merchandise	1,652.00	2,633.75	(981.75)	62.72%
Total 45 · MERCHANDISE - SALES	1,652.00	2,633.75	(981.75)	62.72%
46 · OTHER INCOME				
4031 · Dues - Affiliates	3,083.27	3,083.35	(0.08)	100.0%
4043 · Contribution Income	2,000.00			
4045 · Magazine Subscription Income	240.00	187.50	52.50	128.0%
4050 · Miscellaneous Income	7,469.23	41.65	7,427.58	17,933.33%
46 · OTHER INCOME - Other	0.00	0.00	0.00	0.0%
Total 46 · OTHER INCOME	12,792.50	3,312.50	9,480.00	386.19%
47 · SEMINARS & CONFERENCES				
950 · INTERNATIONAL CONFERENCE				
4667 · Advertising Revenue	0.00	0.00	0.00	0.0%
4669 · Exhibitors Income	0.00	0.00	0.00	0.0%
4675 · Registration Income	645.00	0.00	645.00	100.0%
4677 · Sponsorship Income	0.00	0.00	0.00	0.0%
950 · INTERNATIONAL CONFERENCE - Other	0.00	0.00	0.00	0.0%
Total 950 · INTERNATIONAL CONFERENCE	645.00	0.00	645.00	100.0%
Total 47 · SEMINARS & CONFERENCES	645.00	0.00	645.00	100.0%
Total Income	1,459,711.90	1,743,251.28	(283,539.38)	83.74%
Expense				
50 · COST OF GOODS SOLD				

International Right of Way Association
Profit & Loss Budget vs. Actual
 July through November 2022

		Jul - Nov 22	Budget	\$ Over Budget	% of Budget
	5001 · Merchandise	1,357.99	1,902.15	(544.16)	71.39%
	5002 · Merchandise - PROW Book	186.24	528.45	(342.21)	35.24%
	50 · COST OF GOODS SOLD - Other	0.00	0.00	0.00	0.0%
	Total 50 · COST OF GOODS SOLD	1,544.23	2,430.60	(886.37)	63.53%
	55 · EDUCATION EXPENSES				
	501 · COURSE EXPENSES				
	5070 · SR/WA Expenses	69.25	1,279.29	(1,210.04)	5.41%
	510 · COURSE 100'S				
	5100i · 100i-Principl. of Land Acq-In'l	25,307.79	0.00	25,307.79	100.0%
	5102 · 102-Elevating Your Ethical Awar	1,198.26	0.00	1,198.26	100.0%
	5105 · 105-URA Executive Summery	329.53			
	Total 510 · COURSE 100'S	26,835.58	0.00	26,835.58	100.0%
	520 · COURSE 200'S				
	5200 · 200-Princip. of R/E Negotiation	866.64	0.00	866.64	100.0%
	5200C · 200C-Princip. of R/E Negotiat'n	0.00	0.00	0.00	0.0%
	5201 · 201-Comm. in R/E Acquisition	0.00	0.00	0.00	0.0%
	5203 · 203-Alternative Dispute Resol.	201.44	0.00	201.44	100.0%
	5203C · 203C-Alternative Dispute Resol.	0.00	0.00	0.00	0.0%
	5205 · 205-Bargaining Negotiations	0.00	0.00	0.00	0.0%
	5207 · 207-Practical Negotiations	0.00	0.00	0.00	0.0%
	5209 · 209-Negotiating with Diverse CI	0.00	0.00	0.00	0.0%
	5213 · 213-Conflict Management	529.71	0.00	529.71	100.0%
	5215 · 215-R/W Acquisit. Pipeline Proj	665.87	0.00	665.87	100.0%
	5218 · 218-R/W Acq. for Elec.Util.Proj	781.23	0.00	781.23	100.0%
	5219 · 219-Introductory Facilitator	0.00	0.00	0.00	0.0%
	5225 · 225-Social Ecology	0.00	0.00	0.00	0.0%
	5235C · 235C-Cdn Oil & Gas Industry O/V	0.00	0.00	0.00	0.0%
	Total 520 · COURSE 200'S	3,044.89	0.00	3,044.89	100.0%
	530 · COURSE 300'S				
	5303 · 303-Management Consulting	0.00	0.00	0.00	0.0%
	5303C · 303C-Management Consulting	0.00	0.00	0.00	0.0%
	5304 · 304-When Public Agenc's Collide	414.94			
	Total 530 · COURSE 300'S	414.94	0.00	414.94	100.0%
	540 · COURSE 400'S				
	5400 · 400-Principles of R/E Appraisal	2,931.04	0.00	2,931.04	100.0%
	5400C · 400C-Principles of R/E Apprais.	0.00	0.00	0.00	0.0%
	5402 · 402-Intro to Income Cap Approac	99.76			
	5403 · 403-Easement Valuation	0.00	0.00	0.00	0.0%
	5406B · 406B-7 Hour National USPAP	0.00	0.00	0.00	0.0%
	5410 · 410-Review.Apprais. in Eminent	87.39	0.00	87.39	100.0%
	5417 · 417-Valuation of Contamin. R/E	0.00	0.00	0.00	0.0%
	5421 · 421-Valuation of Partial Acquis	228.58	0.00	228.58	100.0%
	5421C · 421C-Valuation of Partial Acqui	0.00	0.00	0.00	0.0%
	5431 · 431-Problems in Valuation P/A	257.77	0.00	257.77	100.0%
	5431C · 431C-Problems in Valuation P/A	57.20			
	Total 540 · COURSE 400'S	3,661.74	0.00	3,661.74	100.0%
	550 · COURSE 500'S				
	5501 · 501-Residential Reloc. Assist.	747.50	0.00	747.50	100.0%
	5502 · 502-Non-Residential Relocation	582.28	0.00	582.28	100.0%
	5503 · 503-Mobile Home Relocation	0.00	0.00	0.00	0.0%

International Right of Way Association
Profit & Loss Budget vs. Actual
 July through November 2022

		Jul - Nov 22	Budget	\$ Over Budget	% of Budget
	5504 · 504-Computing Replace.Hous. Pmt	0.00	0.00	0.00	0.0%
	5505 · 505-Advanced Res.Reloc. Assist.	159.89			
	5506 · 506-Advanced Bus.Reloc. Assist.	0.00	0.00	0.00	0.0%
	Total 550 · COURSE 500'S	1,489.67	0.00	1,489.67	100.0%
	560 · COURSE 600'S				
	5600 · 600-Environmental Awareness	157.86	0.00	157.86	100.0%
	5602 · 602-Project Devel.& Envir.Proc.	0.00	0.00	0.00	0.0%
	5603 · 603-Understanding Environment	461.10	0.00	461.10	100.0%
	5604 · 604-Envir Due Diligence and Li.	194.91	0.00	194.91	100.0%
	5606 · 606-Environmental Process	0.00	0.00	0.00	0.0%
	Total 560 · COURSE 600'S	813.87	0.00	813.87	100.0%
	570 · COURSE 700'S				
	5700 · 700-Introduction to Prop. Mgmt.	0.00	0.00	0.00	0.0%
	5701 · 701-Property Mgmt. - Leasing	0.00	0.00	0.00	0.0%
	5703 · 703-Real Property/Asset Mgmt.	102.49			
	Total 570 · COURSE 700'S	102.49	0.00	102.49	100.0%
	580 · COURSE 800'S				
	5800 · 800-Principles of R/E Law	103.00	0.00	103.00	100.0%
	5800C · 800C-Principles of R/E Law	0.00	0.00	0.00	0.0%
	5801 · 801-Land Titles	169.49	0.00	169.49	100.0%
	5801C · 801C-Land Titles	0.00	0.00	0.00	0.0%
	5802 · 802-Legal Aspects of Easements	1,357.46	0.00	1,357.46	100.0%
	5803 · 803-Eminent Domain Law Basics..	526.70	0.00	526.70	100.0%
	5803C · 803C-Expropriation Law REP	0.00	0.00	0.00	0.0%
	5804 · Skills of Expert Testimony	0.00	0.00	0.00	0.0%
	Total 580 · COURSE 800'S	2,156.65	0.00	2,156.65	100.0%
	590 · COURSE 900'S				
	5900 · 900-Principles of R/E Engineer.	1,840.52	0.00	1,840.52	100.0%
	5900C · 900C-Principles of R/E Engineer	559.56	0.00	559.56	100.0%
	5901 · 901-Engineering Plan Develop.	628.97	0.00	628.97	100.0%
	5901C · 901C-Engineering Plan Develop.	610.47	0.00	610.47	100.0%
	5902 · 902-Property Descriptions	3,344.34	0.00	3,344.34	100.0%
	Total 590 · COURSE 900'S	6,983.86	0.00	6,983.86	100.0%
	599 · IRWA Sponsored Courses				
	5996 · IRWA Sponsored Course Expense	47,125.27	32,948.46	14,176.81	143.03%
	Total 599 · IRWA Sponsored Courses	47,125.27	32,948.46	14,176.81	143.03%
	501 · COURSE EXPENSES - Other	0.00	28,860.35	(28,860.35)	0.0%
	Total 501 · COURSE EXPENSES	92,698.21	63,088.10	29,610.11	146.94%
	595 · EDUCATIONAL EXP. - OTHER				
	5069 · Royalty				
	5069O · Royalty Online	7,395.00	0.00	7,395.00	100.0%
	5069 · Royalty - Other	0.00	3,750.00	(3,750.00)	0.0%
	Total 5069 · Royalty	7,395.00	3,750.00	3,645.00	197.2%
	5005 · Scholarship Expense	5,475.00	0.00	5,475.00	100.0%
	5008 · Class Incentive	25,000.00	25,000.00	0.00	100.0%
	5009 · Class Incentive - Other	0.00	6,125.00	(6,125.00)	0.0%
	5012 · Course Expenses - Misc.	1,160.00	0.00	1,160.00	100.0%
	5014 · Course Revision Expenses	0.00	0.00	0.00	0.0%
	5016 · Course State Certification	5,885.00	5,750.00	135.00	102.35%
	5020 · Credentialing Expense	1,896.06	1,549.85	346.21	122.34%

International Right of Way Association
Profit & Loss Budget vs. Actual
 July through November 2022

		Jul - Nov 22	Budget	\$ Over Budget
				% of Budget
	5032 · Instructors' Develop.	7,760.69	0.00	7,760.69
	5036 · Instructors' Material	5,170.81	4,000.00	1,170.81
	5050 · Marketing Expense for Courses	0.00	2,083.35	(2,083.35)
	50600 · Online Hosting	4,050.00	3,750.00	300.00
	50650 · Online Seminars - IRWA	1,590.25	1,502.10	88.15
	5066 · P/P/S Education	1,291.39	1,041.65	249.74
	595 · EDUCATIONAL EXP. - OTHER - Other	0.00	0.00	0.00
	Total 595 · EDUCATIONAL EXP. - OTHER	66,674.20	54,551.95	12,122.25
	Total 55 · EDUCATION EXPENSES	159,372.41	117,640.05	41,732.36
	597 · BUILDING OPERATION			
	6004 · Building Association Fee	6,810.00	6,373.50	436.50
	6005 · Building Depreciation	15,426.00	15,426.00	0.00
	6028 · Building Maintenance	8,361.28	7,768.50	592.78
	6031 · Building Property Tax	11,795.64	11,249.05	546.59
	6036 · Building Utilities	5,244.25	4,166.65	1,077.60
	597 · BUILDING OPERATION - Other	0.00	0.00	0.00
	Total 597 · BUILDING OPERATION	47,637.17	44,983.70	2,653.47
	60 · PAYROLL & BENEFITS			
	6020 · Payroll	554,723.24	635,621.89	(80,898.65)
	6030 · Pension Plan	20,399.58	25,424.90	(5,025.32)
	6040 · Taxes & Benefits	158,312.47	216,111.45	(57,798.98)
	60 · PAYROLL & BENEFITS - Other	0.00	0.00	0.00
	Total 60 · PAYROLL & BENEFITS	733,435.29	877,158.24	(143,722.95)
	67 · SEMINARS & CONFERENCES EXPENSES			
	65 · INTERNATIONAL CONFERENCE			
	6102 · Advisory Breakfast	0.00	0.00	0.00
	6104 · Audiovisual	0.00	0.00	0.00
	6106 · Awards Program	0.00	0.00	0.00
	6108 · Banquet	0.00	0.00	0.00
	6112 · Breaks	0.00	0.00	0.00
	6113 · Board of Directors	0.00	0.00	0.00
	6115 · Committee Breaks	0.00	0.00	0.00
	6117 · Committee Speakers	0.00	0.00	0.00
	6118 · Conference Registration	0.00	0.00	0.00
	6119 · Credit Card Fees	0.00	0.00	0.00
	6124 · Exhibits	0.00	0.00	0.00
	6126 · Fee to Local Host	0.00	0.00	0.00
	6128 · Final Program & At A Glance	0.00	0.00	0.00
	6130 · Gratuities	0.00	0.00	0.00
	6132 · Hotel Attrition	2,308.40	0.00	2,308.40
	6135 · IEC Receptions	0.00	0.00	0.00
	6139 · International Gifts	0.00	0.00	0.00
	6140 · International Luncheon	0.00	0.00	0.00
	6145 · Host Committee Food/Housing	0.00	0.00	0.00
	6147 · Luncheon/Award & SRWA	0.00	0.00	0.00
	6149 · Miscellaneous	0.00	0.00	0.00
	6150 · Wednesday Night			
	6150 · Wednesday Night - Other	0.00	0.00	0.00
	Total 6150 · Wednesday Night	0.00	0.00	0.00
	6157 · Names Tag and Ribbons	0.00	0.00	0.00

International Right of Way Association
Profit & Loss Budget vs. Actual
 July through November 2022

		Jul - Nov 22	Budget	\$ Over Budget	% of Budget
	6159 · Opening Ceremonies	0.00	0.00	0.00	0.0%
	6160 · Past President/Other Comps	0.00	0.00	0.00	0.0%
	6161 · Photographer	0.00	0.00	0.00	0.0%
	6163 · Planning	0.00	0.00	0.00	0.0%
	6167 · Printing	0.00	0.00	0.00	0.0%
	6172 · Shipping	0.00	0.00	0.00	0.0%
	6173 · Signs/Banners	0.00	0.00	0.00	0.0%
	6174 · Speakers Gifts	0.00	0.00	0.00	0.0%
	6175 · Speakers	0.00	0.00	0.00	0.0%
	6177 · Sponsor Premiums	0.00	0.00	0.00	0.0%
	6180 · Staff Travel and Hotel	0.00	0.00	0.00	0.0%
	6181 · Reception	0.00	0.00	0.00	0.0%
	6183 · Temporary Personnel	0.00	0.00	0.00	0.0%
	6188 · Totes	0.00	0.00	0.00	0.0%
	65 · INTERNATIONAL CONFERENCE - Other	0.00	0.00	0.00	0.0%
	Total 65 · INTERNATIONAL CONFERENCE	2,308.40	0.00	2,308.40	100.0%
	Total 67 · SEMINARS & CONFERENCES EXPENSES	2,308.40	0.00	2,308.40	100.0%
	73 · LEADERSHIP TRAVEL / INCIDENTALS				
	74 · TRAVEL - REGIONS				
	6501 · Region 1	1,651.02	3,125.00	(1,473.98)	52.83%
	6502 · Region 2	146.16	3,125.00	(2,978.84)	4.68%
	6503 · Region 3	2,020.06	3,125.00	(1,104.94)	64.64%
	6504 · Region 4	469.44	3,125.00	(2,655.56)	15.02%
	6505 · Region 5	1,014.18	3,125.00	(2,110.82)	32.45%
	6506 · Region 6	1,950.22	3,125.00	(1,174.78)	62.41%
	6507 · Region 7	1,853.34	3,125.00	(1,271.66)	59.31%
	6508 · Region 8	980.10	3,125.00	(2,144.90)	31.36%
	6509 · Region 9	1,248.89	3,125.00	(1,876.11)	39.96%
	6510 · Region 10	1,483.54	3,125.00	(1,641.46)	47.47%
	Total 74 · TRAVEL - REGIONS	12,816.95	31,250.00	(18,433.05)	41.01%
	75 · TRAVEL - INDUSTRIES				
	755 · Industry Committees				
	755 · Industry Committees - Other	0.00	20,625.00	(20,625.00)	0.0%
	Total 755 · Industry Committees	0.00	20,625.00	(20,625.00)	0.0%
	Total 75 · TRAVEL - INDUSTRIES	0.00	20,625.00	(20,625.00)	0.0%
	76 · TRAVEL - SERVICE COMMITTEES				
	6755 · International Relations	0.00	2,083.35	(2,083.35)	0.0%
	6675 · Ethics Committee	0.00	2,083.35	(2,083.35)	0.0%
	6680 · Marketing & Membership Committ	0.00	1,666.65	(1,666.65)	0.0%
	6683 · Finance Committee	0.00	4,166.65	(4,166.65)	0.0%
	6685 · Nomination & Election Committee	498.96	12,500.00	(12,001.04)	3.99%
	6690 · IPEC	0.00	16,666.65	(16,666.65)	0.0%
	6695 · Young Professional	0.00	1,250.00	(1,250.00)	0.0%
	Total 76 · TRAVEL - SERVICE COMMITTEES	498.96	40,416.65	(39,917.69)	1.24%
	77 · TRAVEL - OTHER				
	6710 · Agency Liaison	0.00	625.00	(625.00)	0.0%
	6720 · Allied Organizations	1,500.00	5,000.00	(3,500.00)	30.0%
	6730 · Appraisal Foundation	1,017.89	625.00	392.89	162.86%
	Total 77 · TRAVEL - OTHER	2,517.89	6,250.00	(3,732.11)	40.29%
	78 · TRAVEL- IEC/IGC				

International Right of Way Association
Profit & Loss Budget vs. Actual
 July through November 2022

	Jul - Nov 22	Budget	\$ Over Budget	% of Budget
6805 · IEC Meeting	11,567.77	8,000.00	3,567.77	144.6%
6810 · IGC Meeting	49,981.73	52,500.00	(2,518.27)	95.2%
6815 · IEC Regional Meetings	13,529.37	8,333.31	5,196.06	162.35%
6817 · IEC Chapter Visits	0.00	4,166.69	(4,166.69)	0.0%
6820 · IEC Committee Liaison	0.00	2,083.31	(2,083.31)	0.0%
6825 · IEC/IGC Annual Conference	2,274.96	0.00	2,274.96	100.0%
6830 · IEC Other Expenses	4,897.71	2,083.31	2,814.40	235.09%
6835 · IEC/IGC International Travel	0.00	2,083.31	(2,083.31)	0.0%
Total 78 · TRAVEL- IEC/IGC	82,251.54	79,249.93	3,001.61	103.79%
79 · TRAVEL - STAFF				
6855 · IEC Meeting	4,769.23	2,083.31	2,685.92	228.93%
6860 · IGC Meeting	12,436.55	5,000.00	7,436.55	248.73%
6865 · Regional Meetings	7,799.49	12,500.00	(4,700.51)	62.4%
6870 · Committee Liaison	0.00	2,083.31	(2,083.31)	0.0%
6875 · Chapter Meetings	0.00	7,500.00	(7,500.00)	0.0%
6880 · Other Expenses	6,919.36	9,375.00	(2,455.64)	73.81%
6885 · Staff International Travel	0.00	0.00	0.00	0.0%
Total 79 · TRAVEL - STAFF	31,924.63	38,541.62	(6,616.99)	82.83%
73 · LEADERSHIP TRAVEL / INCIDENTALS - Other	0.00	0.00	0.00	0.0%
Total 73 · LEADERSHIP TRAVEL / INCIDENTALS	130,009.97	216,333.20	(86,323.23)	60.1%
80 · ADMINISTRATIVE EXPENSES				
7005 · Public Relations	10,042.50	8,333.35	1,709.15	120.51%
7010 · Assets Costing Less Than \$250	576.22	1,458.35	(882.13)	39.51%
7020 · Awards & Recognition	82.65	2,083.35	(2,000.70)	3.97%
7050 · Bad Debt Expense	(574.12)	833.35	(1,407.47)	-68.89%
7100 · Bank Charges & Credit Card Fees	49,101.89	58,424.80	(9,322.91)	84.04%
7130 · Car Expenses	0.00	416.65	(416.65)	0.0%
7155 · Computer Consulting Fees	75.00	2,500.00	(2,425.00)	3.0%
7160 · Constant Contact Email	2,445.00	2,336.25	108.75	104.66%
7200 · Depreciation & Amortization	41,369.73	44,000.00	(2,630.27)	94.02%
7220 · Dues & Subscriptions	1,607.29	1,875.00	(267.71)	85.72%
7250 · Dues-Appraisal Foundation	1,496.25	1,920.00	(423.75)	77.93%
7310 · Insurance-D&O	5,163.45	5,319.15	(155.70)	97.07%
7320 · Insurance-D&O-Chapters	5,163.42	5,319.15	(155.73)	97.07%
7340 · Insurance-General Liability	1,930.85	2,002.90	(72.05)	96.4%
7375 · Leadership Development	3,000.00	20,833.35	(17,833.35)	14.4%
7390 · Mail Equipment Maintenance	457.15	0.00	457.15	100.0%
7440 · Magazine-Printing	16,994.36	18,000.00	(1,005.64)	94.41%
7450 · Magazine-Postage	11,928.41	10,500.00	1,428.41	113.6%
7460 · Magazine-Art Work/Photography	0.00	291.65	(291.65)	0.0%
7470 · Magazine-Other	5,042.90	4,870.00	172.90	103.55%
7480 · Maintenance-AMS	9,760.95	5,176.65	4,584.30	188.56%
7485 · Maintenance-Computer&Peripheral	13,815.93	13,428.00	387.93	102.89%
7505 · Marketing & Development				
7505E · M'keting & Dev. - Editorial	0.00	6,250.00	(6,250.00)	0.0%
7505F · M'ting & Dev. - F/Op Trade Show	968.76	16,666.65	(15,697.89)	5.81%
7505M · M'ting & Dev. - F/Op Membership	420.00	8,333.35	(7,913.35)	5.04%
Total 7505 · Marketing & Development	1,388.76	31,250.00	(29,861.24)	4.44%
7530 · Membership Certificate & Pin	166.90	833.35	(666.45)	20.03%
7540 · Membership-Higher Logic	11,768.80	11,885.00	(116.20)	99.02%

International Right of Way Association
Profit & Loss Budget vs. Actual
July through November 2022

	Jul - Nov 22	Budget	\$ Over Budget	% of Budget
7550 · Membership Renewal Mailings	715.32	1,250.00	(534.68)	57.23%
7600 · Miscellaneous Expenses	104.07	833.35	(729.28)	12.49%
7650 · Postage & Shipping	8,331.52	8,333.35	(1.83)	99.98%
7660 · Printing	207.16	708.35	(501.19)	29.25%
7670 · Professional-Audit	16,666.65	16,666.65	0.00	100.0%
7680 · Professional-Cdn Account.	1,075.00	1,075.00	0.00	100.0%
7700 · Professional-Legal	0.00	4,166.65	(4,166.65)	0.0%
7720 · Professional-Consulting	5,295.35	4,250.00	1,045.35	124.6%
7740 · QB Online for Chapters/Regions	26,236.10	15,968.75	10,267.35	164.3%
7741 · QBs Enterprise for HQ	1,791.65	1,132.00	659.65	158.27%
7800 · Rent-Offsite Storage	1,960.00	1,905.00	55.00	102.89%
7820 · Staff Recruitment	0.00	2,083.35	(2,083.35)	0.0%
7840 · Supplies-Kitchen	1,198.69	2,080.00	(881.31)	57.63%
7850 · Supplies-Office	3,731.40	4,583.35	(851.95)	81.41%
7870 · Taxes & Licenses	1,347.00	1,518.75	(171.75)	88.69%
7875 · Teleconferencing	3,989.80	3,906.65	83.15	102.13%
7890 · Telephone	13,625.96	11,697.50	1,928.46	116.49%
7910 · Temporary Help	0.00	2,500.00	(2,500.00)	0.0%
7930 · Training & Development - Staff	14,212.16	13,541.65	670.51	104.95%
7950 · Uncategorized Expenses	0.00			
7970 · Vacation Expense	4,530.15	3,750.00	780.15	120.8%
7990 · Website - Database				
7992 · Website - American Eagle	4,750.00	4,987.50	(237.50)	95.24%
7994 · Website - Database - KSP	8,333.35	8,333.35	0.00	100.0%
7996 · Website - Database - NetFORUM	14,497.00	14,360.00	137.00	100.95%
Total 7990 · Website - Database	27,580.35	27,680.85	(100.50)	99.64%
80 · ADMINISTRATIVE EXPENSES - Other	0.00	0.00	0.00	0.0%
Total 80 · ADMINISTRATIVE EXPENSES	325,402.62	383,521.50	(58,118.88)	84.85%
88 · INCOME TAXES				
8800 · Federal and State Income Taxes	6,419.20	8,333.35	(1,914.15)	77.03%
Total 88 · INCOME TAXES	6,419.20	8,333.35	(1,914.15)	77.03%
Total Expense	1,406,129.29	1,650,400.64	(244,271.35)	85.2%
Net Ordinary Income	53,582.61	92,850.64	(39,268.03)	57.71%
Other Income/Expense				
Other Income				
4095 · Instructor Income-Pass Through	99,203.00	0.00	99,203.00	100.0%
48 · PIPELINE COMMITTEE REVENUE				
4752 · BLM Symposium/School	0.00	0.00	0.00	0.0%
4755 · Interest Income	0.00	0.00	0.00	0.0%
4760 · IRWA Support (BLM)	2,772.02	0.00	2,772.02	100.0%
4762 · Member Dues	304.11	0.00	304.11	100.0%
4765 · Sponsorship	0.00	0.00	0.00	0.0%
Total 48 · PIPELINE COMMITTEE REVENUE	3,076.13	0.00	3,076.13	100.0%
95 · OTHER INCOME & EXPENSE				
8500 · Gain (Loss) on Conversion	4,561.40	0.00	4,561.40	100.0%
8600 · Gain (Loss) on Disposal of F/A	0.00	0.00	0.00	0.0%
8700 · Unrealized Invest. Gain (Loss)	5,069.00	0.00	5,069.00	100.0%
Total 95 · OTHER INCOME & EXPENSE	9,630.40	0.00	9,630.40	100.0%
Total Other Income	111,909.53	0.00	111,909.53	100.0%
Other Expense				

International Right of Way Association
Profit & Loss Budget vs. Actual
July through November 2022

		Jul - Nov 22	Budget	\$ Over Budget
				% of Budget
	72 · PIPELINE COMMITTEE EXPENSES			
	6408 · Bank Fee	75.83	0.00	75.83 100.0%
	6415 · BLM Pipeline Systems Course	0.00	0.00	0.00 0.0%
	6420 · Contribution Expenses	0.00	0.00	0.00 0.0%
	6470 · Quarterly Meeting Expenses	1,900.00	0.00	1,900.00 100.0%
	Total 72 · PIPELINE COMMITTEE EXPENSES	1,975.83	0.00	1,975.83 100.0%
	8400 · Instructor Exp.-Pass Through	99,203.00	0.00	99,203.00 100.0%
	Total Other Expense	101,178.83	0.00	101,178.83 100.0%
	Net Other Income	10,730.70	0.00	10,730.70 100.0%
	Net Income	64,313.31	92,850.64	(28,537.33) 69.27%

Andrew Thomas-Rogers

From: Lacie Jones <LJones@meshekengr.com>
Sent: Monday, December 12, 2022 15:57
To: Andrew Thomas-Rogers; Amanda Murrell
Subject: Re: 219- Course Expenses

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I think it can wait, just don't want to forget about it :)!

Lacie Jones SR/WA, R/W-URAC, R/W-NAC, R/W-RAC, CFM
Acquisition/Relocation Agent / Project Manager

Meshek & Associates, LLC
[m] 918.695.6166

From: Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>
Sent: Monday, December 12, 2022 10:30:19 AM
To: Lacie Jones <LJones@meshekengr.com>; Amanda Murrell <amurrell@ufsrw.com>
Subject: RE: 219- Course Expenses

Thanks, Lacie! All looks in order to me. Do you want me to send an email to the board to discuss the donation in advance of our next meeting in OKC, or do you think it's okay to wait for that meeting next quarter?

J. ANDREW THOMAS-ROGERS
Assistant Vice President, Director of Centralized Operations

COATES FIELD SERVICE, INC.
3150 NW 149th Street | Oklahoma City, OK 73134
O: 405.528.5676 x128 | C: 405.227.3554 | F: 405.849.6689
andrew.rogers@coatesfs.com | coatesfs.com

From: Lacie Jones <LJones@meshekengr.com>
Sent: Monday, December 12, 2022 08:58
To: Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>; Amanda Murrell <amurrell@ufsrw.com>
Subject: 219- Course Expenses

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Good Morning!

Attached are my expenses related to course 219. Please make the check payable to Meshek & Associates.

Also – part of our agreement with Lisa to instruct the course was to make a donation to the Education Foundation. Our board will need to discuss the amount and I think that should be made at the International Conference in June and stated it was for this class. I have attached the breakeven spreadsheet to show the expenses related to the class, to help with that discussion. Typically, instructors charge \$500.00/day.

Thanks,

Lacie Jones SR/WA, R/W-URAC, R/W-NAC, R/W-RAC, CFM
Acquisition/Relocation Agent / Project Manager
[o] 918.392.5620, ext. 229
[m] 918.695.6166

Meshek & Associates, LLC
1437 S. Boulder Ave., No. 1550
Tulsa, OK 74119
meshekengr.com | Tulsa | OKC

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Andrew Thomas-Rogers

From: Howard, Callie @ Houston <Callie.Howard@cbre.com>
Sent: Wednesday, January 25, 2023 09:15
To: jch1225@gmail.com; NathanielChristopher@hotmail.com; Richard Scholtz - JLL; Andrew Thomas-Rogers; Michael Hale; Roel, Ramiro; Erin Newberry - HDR; Mario Caro
Cc: Mercedes Osborn - Flint Hills; Leighton Gambill - Kroll (leighton.gambill@kroll.com); Kasy Baldauf - Air Liquide; Braden, James; James Braden; 'mcarroll@thcinc.net'; Schedler, Maggie; Marcus Boyd; Janielle Edge
Subject: RE: IRWA - R2/R6 Joint Forum - YP Event Sponsorships for Hilton Head
Attachments: Dunes Location.jpg; HiltonHead_2023.pdf

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Good Morning Region 2 Chapter Presidents!

I hope that January so far has been kind to you and you're all BUSY BUSY! It's looking like 2023 will be a great year and looking forward to our upcoming YP event in Hilton Head at the Region 2 and Region 6 Joint Forum.

I've heard from a few on this email, but for the sake of everything, wanted to follow-up with the Region 2 Chapter Presidents in general about this event to see if any of our Texas Chapters would like to sponsor? In the prior email is the directions to pay online, but below is the information on how to pay via check:

PAY BY CHECK

Pay to: IRWA Chapter 31

Amount: \$250, \$500, \$1000

Note line of Check: R2/R6 – Spring Forum HH – YP Event

MAIL TO:

THC, Inc.

ATTN: Neil Burleson

8514 McAlpine Park Drive, Suite 295

Charlotte, NC 28211

If you are interested in sponsoring, can you please shoot me an email to let me know which level and how you will be paying? This will help us keep track of this in the background so that we can request payment details from Chapter 31 on a weekly basis.

As always thank you for your support and have a great Thursday!

Sincerely,

Callie Howard Braddock, R/W-AC

Vice President | Right-Of-Way Specialist

CBRE | Valuation & Advisory Services

2800 Post Oak Boulevard, Suite 500 | Houston, TX 77056

C +1 979 481 4179

callie.howard@cbre.com

From: Howard, Callie @ Houston <Callie.Howard@cbre.com>

Sent: Thursday, January 5, 2023 1:30 PM

To: jch1225@gmail.com; NathanielChristopher@hotmail.com; Richard Scholtz - JLL <richard.scholtz@am.jll.com>; Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>; Michael Hale <MHale@cobbfindley.com>; Roel, Ramiro <RRoel@buckeye.com>; Erin Newberry - HDR <erin.newberry@hdrinc.com>

Cc: Mercedes Osbern - Flint Hills <mercedes.osbern@fhr.com>; Leighton Gambill - Kroll (leighton.gambill@kroll.com) <leighton.gambill@kroll.com>; Kasy Baldauf - Air Liquide <kasy.baldauf@airliquide.com>; Braden, James <james.braden@volkert.com>; James Braden <jfbraden@yahoo.com>; 'mcarroll@thcinc.net' <mcarroll@thcinc.net>; Schedler, Maggie <Maggie.Schedler@atkinsglobal.com>; Marcus Boyd <mboyd@pinnaclegroup.biz>; Howard, Callie @ Houston <Callie.Howard@cbre.com>; Janielle Edge <janielle.realestate@gmail.com>

Subject: IRWA - R2/R6 Joint Forum - YP Event Sponsorships for Hilton Head

Importance: High

Happy New Year Region 2 Chapter Presidents and Region 2 Board 😊

I hope that you had a Merry Christmas and a great start to 2023!

Your Young Professionals are gearing up for the Region 2/Region 6 Joint Forum Young Professionals Event in Hilton Head on the evening of March 30th to jump start the Joint Region 2/6 Forum. Come kick off the 5th Annual ITC Symposium with your Young Professionals and colleagues around the US at a beautiful location with drinks, food and a few giveaways!

We are currently accepting sponsors for this amazing event at The Beach House (<https://www.beachhousehhi.com/>) Dunes. Please see below for a brief explanation on each level of sponsorship, as well as the YP Event flyer attached:

[SPONSORSHIP OPTIONS]

CHAMPION [\$1,000]

- TOP Signage on Event Marketing
- TOP Signage at Event
- Bring your own SWAG to for Guests

BELIEVER [\$500]

- Signage on Event Marketing
- Signage at Event

SUPPORTER [\$250]

- Signage at Event

Can we count on you for this year's event? If so, you can follow this link in order to secure your sponsorship TODAY: <https://www.irwa31.com/sponsors/become-a-sponsor/> Once you get to the above website, scroll down until you see the YP Sponsorships Level and CLICK on the "Become an IRWA Sponsor" as shown below:

YP SPONSORSHIP LEVELS:

Becom



Please let me know which sponsorship you have chosen, so we can mark that on our end. However, IF you need to make payment via check, please let me know and I can get that information to you. On behalf of the Region 2 and Region 6 Young Professionals, thank you for your continued support and your dedication to the advancement of the Young Professionals within the right-of-way industry.

Sincerely,

Callie Howard Braddock, R/W-AC

Vice President | Right-Of-Way Specialist

CBRE | Valuation & Advisory Services

2800 Post Oak Boulevard, Suite 500 | Houston, TX 77056

C +1 979 481 4179

callie.howard@cbre.com

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Andrew Thomas-Rogers

From: Hailey Benson <hbenson@ufsrw.com>
Sent: Friday, February 17, 2023 14:02
To: Andrew Thomas-Rogers
Subject: RE: IRWA - Region 2 YP - Checks & Sponsorship Hold Back Question

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Great! Thank you!

Have a great weekend!

Hailey M. Benson

Right-of-Way Agent

6737 S. 85th E. Avenue, Tulsa, OK 74133

T: (800) 447-9191 | www.ufsrw.com



From: Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>
Sent: Friday, February 17, 2023 2:01 PM
To: Hailey Benson <hbenson@ufsrw.com>
Subject: RE: IRWA - Region 2 YP - Checks & Sponsorship Hold Back Question

Happy to help! Sorry it wasn't more cut and dry! I'll add it to our board meeting agenda as well just to have it on there as a reminder!

J. ANDREW THOMAS-ROGERS

Assistant Vice President, Director of Centralized Operations

COATES FIELD SERVICE, INC.

3150 NW 149th Street | Oklahoma City, OK 73134

O: 405.528.5676 x128 | C: 405.227.3554 | F: 405.849.6689

andrew.rogers@coatesfs.com | coatesfs.com

From: Hailey Benson <hbenson@ufsrw.com>
Sent: Friday, February 17, 2023 13:52
To: Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>
Subject: RE: IRWA - Region 2 YP - Checks & Sponsorship Hold Back Question

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Thank you! I will mention this at the board meeting on the third.

I appreciate your help!

Hailey M. Benson

Right-of-Way Agent

6737 S. 85th E. Avenue, Tulsa, OK 74133

T: (800) 447-9191 | www.ufsrfw.com



From: Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>

Sent: Friday, February 17, 2023 1:16 PM

To: Hailey Benson <hbenson@ufsrfw.com>

Subject: RE: IRWA - Region 2 YP - Checks & Sponsorship Hold Back Question

Hey Hailey! I'll do my best. Answers in red below 😊

1. Where these checks need to go and who they need to be made out to? We are unsure of if your chapter has a specific YP account or not.
 - a. Payments to the chapter can be made to IRWA Chapter 33; we don't have a separate account for YP I think in the past we've just earmarked some funds. These can be mailed to:
Amanda Murrell
IRWA Chapter 33 Treasurer
c/o Universal Field Services
6737 S 85th E Ave
Tulsa, OK 74133
2. Thoughts were on holding back \$1000 so that the Region 2 YP's can sponsor \$500 towards the R2/R6 Hilton Head event AND maybe \$500 towards the YP Event in Denver.
 - a. While I'm not sure that I personally have a problem with this, I can't speak on behalf of our entire board. While to the best of my recollection the board did not approve submitting funds as a sponsor specifically because of the funds being split between the chapters, if we DID and I were to approve those funds being treated differently than our board understood at the time we made the commitment that would be an overstep of my power and would, I think, require our board to weigh in. Our next board meeting is set for March 3, 2023 and we can certainly discuss this at that time if we need to do so!

J. ANDREW THOMAS-ROGERS

Assistant Vice President, Director of Centralized Operations

COATES FIELD SERVICE, INC.

3150 NW 149th Street | Oklahoma City, OK 73134

O: 405.528.5676 x128 | C: 405.227.3554 | F: 405.849.6689

andrew.rogers@coatesfs.com | coatesfs.com

From: Hailey Benson <hbenson@ufsrfw.com>

Sent: Friday, February 17, 2023 11:46

To: Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>

Subject: FW: IRWA - Region 2 YP - Checks & Sponsorship Hold Back Question

Importance: High

Andrew,

I received the below email from the region 2 YP Chair. Can you help me with these questions?

1. Where these checks need to go and who they need to be made out to? We are unsure of if your chapter has a specific YP account or not.
2. Thoughts were on holding back \$1000 so that the Region 2 YP's can sponsor \$500 towards the R2/R6 Hilton Head event AND maybe \$500 towards the YP Event in Denver.

Thank you!

Hailey M. Benson

Right-of-Way Agent

6737 S. 85th E. Avenue, Tulsa, OK 74133

T: (800) 447-9191 | www.ufsrw.com



From: Howard, Callie @ Houston <Callie.Howard@cbre.com>

Sent: Friday, February 17, 2023 11:39 AM

To: Roach, Max @ Austin <Max.Roach@cbre.com>; asalazar@pinnaclegroup.biz; Hailey Benson <hbenson@ufsrw.com>

Cc: Mercedes Osbern - Flint Hills <mercedes.osbern@fhr.com>; Leighton Gambill - Kroll (<leighton.gambill@kroll.com> <leighton.gambill@kroll.com>)

Subject: RE: IRWA - Region 2 YP - Checks & Sponsorship Hold Back Question

Importance: High

Chapters 33, Chapter 36 and Chapter 74...

Can you please provide this information ASAP?

Thank you,

Callie Howard Braddock, R/W-AC

Vice President | Right-Of-Way Specialist

CBRE | Valuation & Advisory Services

2800 Post Oak Boulevard, Suite 500 | Houston, TX 77056

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callie.howard@cbre.com

From: Howard, Callie @ Houston

Sent: Tuesday, February 14, 2023 4:06 PM

To: King, Ryan @ San Antonio <Ryan.King2@cbre.com>; Roach, Max @ Austin <Max.Roach@cbre.com>; asalazar@pinnaclegroup.biz; Barrett Haby (<bhaby@appraiser.com> <bhaby@appraiser.com>); Lauren Jackson <lauren.jackson@contractlandstaff.com>

Cc: Howard, Callie @ Houston <Callie.Howard@cbre.com>; Mercedes Osbern - Flint Hills <mercedes.osbern@fhr.com>; Leighton Gambill - Kroll (<leighton.gambill@kroll.com> <leighton.gambill@kroll.com>)

Subject: IRWA - Region 2 YP - Checks & Sponsorship Hold Back Question

Importance: High

All,

I need to get Marcus some additional information for the checks to be cut from the Region from each of your chapters (CH 8, CH 33, CH 36, CH 39, CH 43 & CH 74). With that can you please send me where these checks need to go and who they need to be made out to? We are unsure of if your chapter has a specific YP account or not.

ALSO, based on the six (6) chapters above, each chapter would get about \$2274. BUT, I wanted to see what your thoughts were on holding back \$1000 so that the Region 2 YP's can sponsor \$500 towards the R2/R6 Hilton Head event AND maybe \$500 towards the YP Event in Denver. What are your thoughts? This would be about \$2107 for each chapter AFTER this hold back.

Please let me know something by COB TOMORROW!

THANK YOU!

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Andrew Thomas-Rogers

From: Nikki Patterson <npatterson@ufsrw.com>
Sent: Friday, February 3, 2023 11:39
To: Terry Barnett
Cc: Andrew Thomas-Rogers
Subject: Region 2 - CH33 - Local Public Agency Committee

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Good Morning Terry,

Curious if you might be interested in developing an LPA committee for Chapter 33. I spoke with Bart Waits and he recommended me to reach out to you for any interest. Below is a couple emails between Ms. Albrina Coleman and me with regards to the LPA committee. Please feel free to reach out to her and/or me in regards to the information below or the committee.

Thank You,

Nikki Patterson, RWA, R/W-NAC, R/W-SR/WA, R/W-URAC

Assistant Project Manager

6737 S. 85th E. Avenue, Tulsa, OK 74133

T: (800) 447-9191 | www.ufsrw.com



From: Coleman, Albrina (Engineering) <Albrina.Coleman@harriscountytexas.gov>
Sent: Friday, February 3, 2023 11:16 AM
To: Nikki Patterson <npatterson@ufsrw.com>; Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>
Subject: RE: Region 2 - CH33 - Local Public Agency Committee

Hi Nikki,

Good morning. Thank you so much for your response. I do not have a list of requirements to create the committee at the chapter level, but I happy to assist you with creation. There is not a flyer as we are at the very beginning of the process. We want to gage interest to understand the level of support that will be needed. Please let me know if you would like to schedule a brief call to discuss further.

Thank you,

Albrina C. Coleman, SR/WA
Director, Real Property Division



Office of the County Engineer

1111 Fannin Street, 7th Floor

Houston, TX 77002

O (713) 274-3722

E Albrina.Coleman@harriscountytexas.gov



Please tell us how we are doing by clicking the link/image below:



From: Nikki Patterson <npatterson@ufsrw.com>

Sent: Friday, January 27, 2023 10:36 AM

To: Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>; Coleman, Albrina (Engineering) <Albrina.Coleman@harriscountytexas.gov>

Subject: Region 2 - CH33 - Local Public Agency Committee

Hello Albrina,

The answer to your questions are below:

1. Chapter 33 does not have a Chapter level Public Agency Committee. I am unsure as to what we can do to create one without further information in regards to responsibilities and such.
2. I do have someone in mind to recommend, but what I want to do is reach out to the chapter and ask if anyone would be interested in heading this committee before making a recommendation.
3. The person I have in mind has worked with public agencies in different areas and could be beneficial as far as providing contacts, updates, and new information, but I need to see if that person is interested or would be interested in creating a committee of a few people.

I will have this email blasted to our Chapter asking for responses ASAP for interest.

Do you have a flyer or something with a mission statement? Responsibilities? Expectations?

Please Advise,

Nikki Patterson, RWA, R/W-NAC, R/W-SR/WA, R/W-URAC

Assistant Project Manager

6737 S. 85th E. Avenue, Tulsa, OK 74133

T: (800) 447-9191 | www.ufsrw.com



From: Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>

Sent: Friday, January 27, 2023 10:19 AM

To: Coleman, Albrina (Engineering) <Albrina.Coleman@harriscountytexas.gov>; Nikki Patterson <npatterson@ufsrw.com>

Subject: Re: Region 2 - IPAC

Hi Albrina, I see you're looking for info to present at a meeting on Feb 3 but I'm on vacation until Feb 6. I've added our chapter's Vice President, Nikki Patterson, here in case she has any insights she can share in advance of your meeting.

J. ANDREW THOMAS-ROGERS

Assistant Vice President, Director of Centralized Operations

COATES FIELD SERVICE, INC.

3150 NW 149th Street | Oklahoma City, OK 73134

O: 405.601.6776 x128 | C: 405.227.3554 | F: 405.849.6689

andrew.rogers@coatesfs.com | coatesfs.com

From: Coleman, Albrina (Engineering) <Albrina.Coleman@harriscountytexas.gov>

Sent: Friday, January 27, 2023 07:04

To: ramiro_roel@kindermorgan.com <ramiro_roel@kindermorgan.com>; Andrew Thomas-Rogers <andrew.rogers@coatesfs.com>; Michael Hale <MHale@cobbfindley.com>; Mario Caro <mario@lowerypa.com>; James Howell <James.Howell@tbsmith.com>; Nathaniel Williams <nathanielchristopher@hotmail.com>; Scholtz, Richard <richard.scholtz@am.jll.com>

Subject: Region 2 - IPAC

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Greetings,

I am an IPAC member representing the wonderful Region 2! I have been tasked with getting each Chapter involved and I look forward to working with you all. It would be extremely helpful if you are able to provide a little insight into your Chapter. Please let me know if you would prefer to schedule a quick call instead. The key highlights we would like to present at the next meeting on February 3rd are below. Any other information that you believe would be helpful is also appreciated.

- Do you have a Chapter level Public Agency Committee? If not, how can I help you create one?
- We would like to host an IPAC subject matter related webinar, do you have anyone from your chapter that you would recommend to be apart of this project? Or as a resident SME, for general purposes?
- We would also like to create a directory that can be shared that includes public agency contacts; local utility companies; water districts; DOT contacts; UPRR contacts. Please let me know if you have in information that you can share or any direction/assistance in getting this information.

Thank you in advance,

Albrina C. Coleman, SR/WA
Director, Real Property Division



Office of the County Engineer

1111 Fannin Street, 7th Floor

Houston, TX 77002

O (713) 274-3722

E Albrina.Coleman@harriscountytexas.gov



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Andrew Thomas-Rogers

From: ronbarker09@gmail.com
Sent: Friday, February 17, 2023 10:38
To: RonBarker09@gmail.com
Cc: 'Lara Bailey'; 'Gina Anthony'; 'McGee, Matt'; 'Clyde B Johnson SR/WA'; 'Angel Banks'; 'Howard, Callie @ Houston'; 'Hoelsken, Noelle'; 'Bernard Lea'; 'Michael Pattison'; 'David Sinclair'; 'Kevin Winner'; 'Joe Neighbors'; kasy.baldauf@airliquide.com; 'Leslie Finnigan'
Subject: FW: RWIEF Monday Night Email - Denver
Attachments: Monday Night Fest at Sculpture Park - Monday Night Event - Sponsorship Opportunities.pdf; RWIEF Rocky Mountain Classic Sponsorship Levels.pdf; MNE Flyer 2023 Denver.pdf; RWIEF Rocky Mountain Classic Golf Flyer.jpg

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Dear IRWA Leaders,

As a part of the IRWA 2023 Denver International Education Conference, the Right of Way International Education Foundation ("RWIEF") will again host a Monday Night Event ("MNE"). RWIEF has been working with Chapter 6 (the host chapter) and Region 9 to provide an event that will raise educational dollars while being fun for all in attendance. We are pleased to announce that we have secured Sculpture Park as the venue for the RWIEF MNE.

RWIEF and Chapter 6 wishes to extend the opportunity to help sponsor the MNE to ensure its success. Attached you will find flyers with various sponsorship levels. If your chapter, region or possibly your or a company in your area might want to become a sponsor please contact Kasy Baldauf kasy.baldauf@airliquide.com or Matt McGee matt.mcgee@nustarenergy.com and they can assist you with your sponsorship and answer any questions you might have.

If your chapter, region or possibly your or a company in your area might want to become a sponsor of the RWIEF golf outing attached find a flyer detailing these sponsorship opportunities, please contact RWIEF Golf Tournament Chair Mike Pattison mike@pattisonappraisals.com for further information.

Also in conjunction with the Monday Night Event RWIEF will again host both a silent and live auction. It is our hope that the chapters, regions or possibly you or a company in your area might want to be part of the auction. Donated auction items can range from gift cards to unique items from your area or fun outings/experiences. It is our hope that the silent handbid auction will go live later this month with additional items being added as they come in. If you want to make a donation of an auction item please contact Kasy Baldauf kasy.baldauf@airliquide.com or Matt McGee matt.mcgee@nustarenergy.com and they can assist you with your donated auction item and answer any questions you might have.

We are hoping to have sponsorship commitments confirmed by the end of April and the first part of May if possible and with that said if there is interest in becoming a sponsor of either the Monday Night Event, RWIEF Golf Tournament and/or make a donation of an item for the auction please reach out to either Kasy, Matt and/or Mike.

As always RWIEF appreciates your consideration of becoming an event sponsor of which proceeds furthers the goals of IRWA education of its membership.

If there are any questions I can answer concerning sponsorships or RWIEF please feel free to contact me at my contact information as shown below.

Thanks for your consideration of becoming an event sponsor and please feel free to pass this information to others who might have an interest.

Ron

Ron Barker, SR/WA

RWIEF, Trustee

5121 East CR 1100 North

Roachdale, Indiana 46172

Phone: 317-313-5557

ronbarker09@gmail.com

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SAVE THE DATE MONDAY NIGHT EVENT AT SCULPTURE PARK

Come join us for a fun-filled, family-friendly evening at our annual fundraiser. The event is hosted by the Right of Way International Education Foundation and the Canadian Right of Way Education Foundation with all proceeds going to support ROW education! Located 0.4 miles from the host hotel, Sculpture Park is a unique outdoor venue. Your all-access wristband allows you to come and go from the park at your convenience.

DENVER, COLORADO
MONDAY, JUNE 26, 2023



- Adults: \$70
- Youth (6 to 19): \$20
- Children (under 6): Free
- Elevated food — this is the Mile High City!
- One beer, wine or soft drink ticket included
- Live music
- Silent auction via real time electronic app
- Live auction to close out evening

MONDAY NIGHT EVENT

At Sculpture Park

DENVER, COLORADO

MONDAY, JUNE 26TH

Sponsorship Opportunities

MOUNT ELBERT SPONSOR - LIVE MUSIC SPONSOR - \$5,000

- ☐ # Beer/Wine Ticket
- ☐ Company name on signage at live music stage
- ☐ Yearlong advertisement on RWIEF website
- ☐ Yearlong logo advertisement on IRWA Magazine
- ☐ Advertisement on sponsor boards at MNE registration booth

GRAYS PEAK - WRISTBAND SPONSOR - \$5,000

- ☐ Company name wristband all attendees must wear to come and go from event
- ☐ Beer/Wine Tickets
- ☐ Yearlong advertisement on RWIEF website
- ☐ Yearlong logo advertisement on IRWA Magazine
- ☐ Advertisement on sponsor boards at MNE registration booth

QUANDARY PEAK - AUCTION SPONSOR - \$5,000

- ☐ Company name on signage at auction stage
- ☐ Logo on splash page of Handbid electronic auction app
- ☐ Beer/Wine Tickets
- ☐ Yearlong advertisement on RWIEF website
- ☐ Yearlong logo advertisement on IRWA Magazine
- ☐ Advertisement on sponsor boards at MNE registration booth

MOUNT WILSON - BEER & WINE SPONSOR - \$4,000

- ☐ Beer/Wine Tickets
- ☐ Yearlong advertisement on RWIEF website
- ☐ Yearlong logo advertisement on IRWA Magazine
- ☐ Advertisement on sponsor boards at MNE registration booth

**MONDAY NIGHT EVENT TICKETS ARE NOT INCLUDED
IN SPONSORSHIP PACKAGES**

CONTACT: KASY BALDAUF, 830.570.4181 Kasy.Baldauf@Airliquide.com



MOUNT SNEFFLES - WATER & SODA SPONSOR - \$3,000

- ☐ Beer/Wine Tickets
- ☐ Yearlong logo advertisement on RWIEF website
- ☐ Advertisement on sponsor boards at MNE registration booth
- ☐ Yearlong logo advertisement on IRWA Magazine

MAROON PEAK - GENERAL SPONSOR - \$2,500

- ☐ Advertisement on sponsor boards at MNE registration booth
- ☐ Yearlong logo advertisement on RWIEF website
- ☐ Yearlong logo advertisement on IRWA Magazine

PIKES PEAK - GENERAL SPONSOR - \$2,500

- ☐ Advertisement on sponsor boards at MNE registration booth
- ☐ Yearlong logo advertisement on RWIEF website
- ☐ Yearlong logo advertisement on IRWA Magazine

SNOWMASS MOUNTAIN - GENERAL SPONSOR - \$1,500

- ☐ Advertisement on sponsor boards at MNE registration booth
- ☐ Yearlong logo advertisement on RWIEF website
- ☐ Yearlong logo advertisement on IRWA Magazine

MOUNT BIERSTADT - GENERAL SPONSOR - \$1,000

- ☐ Advertisement on sponsor boards at auction stage
- ☐ Yearlong logo advertisement on RWIEF website
- ☐ Yearlong logo advertisement on IRWA Magazine

MOUNT SHERMAN - GENERAL SPONSOR - \$750

- ☐ Advertisement on sponsor boards at auction stage
- ☐ Yearlong logo advertisement on IRWA Magazine

LITTLE BEAR PEAK - GENERAL SPONSOR - \$500

- ☐ Advertisement on sponsor boards at auction stage
- ☐ Yearlong logo advertisement on IRWA Magazine

**MONDAY NIGHT EVENT TICKETS ARE NOT INCLUDED
IN SPONSORSHIP PACKAGES**

CONTACT: KASY BALDAUF, 830.570.4181 Kasy.Baldauf@Airliquide.com



2023 Rocky Mountain



Green Valley Ranch Golf Club
Tuesday, June 27, 2023

In conjunction with the 68th Annual International Education Conference, the Right of Way International Education Foundation (RWIEF) and the Canadian Right of Way Education Foundation (CRWEF) are hosting their 26th Annual Golf Tournament. The tournament is limited to 144 participants, and all proceeds are donated to the Education Foundations.

Registration

Opens on March 1, 2023

Online registration is required.

Please go to www.rwief.org to register online.

Sponsorship

Sponsorship opportunities are available for individuals, Chapters or companies who wish to further support the goals of the Education Foundations. Sponsorships range from \$2,500 USD, to sponsoring individual holes for \$300 USD. All activities related to the tournament will be handled by the RWIEF.

Check in: 7:00 a.m.

Tee Time: 8:00 a.m.

Fee: \$125

** a limited number of rental club sets are available for \$60 on a first-come, first-serve basis.
We recommend bringing your own clubs, if possible.*

Prizes will be given for closest to the pin on the par 3s, long drive for both men and women, as well as the top three places. A large raffle will also follow the event.

**Please note that if COVID-19 protocols prohibit us from running certain contests, we will raffle off the prizes instead.*

For more information, contact Mike Pattison at mike@pattisonappraisals.com or visit www.rwief.org for more details.



RWIEF GOLF TOURNAMENT SPONSORSHIP LEVELS



PLATINUM SPONSOR - \$2,500

Logo on large tee prize (hat, towel, etc.; based on availability)
Logo on Sponsor Banner and Sponsor Board (premium locations)
Large sponsor sign with logo on a tee box

DIAMOND SPONSOR - \$2,000

Logo on large tee prize (hat, towel, etc.; based on availability)
Logo on Sponsor Banner and Sponsor Board
Large sponsor sign with logo on a tee box

GOLD SPONSOR - \$1,500

Logo on small tee prize or swag (koozies, balls, etc.; based on availability)
Logo on Sponsor Banner and Sponsor Board
Large sponsor sign with logo on a tee box

SILVER SPONSOR - \$1,000

Logo on small tee prize or swag (based on availability)
Logo on Sponsor Banner and Sponsor Board
Large sponsor sign with logo on a tee box

BRONZE SPONSOR - \$500

Logo on Sponsor Banner and Sponsor Board
Large sponsor sign with logo on a tee box

HOLE SPONSOR - \$300

Name on Sponsor Board
Small sponsor sign with logo on a tee box

Cost of swag/tee prizes is included in sponsorship fee, and must be agreed to at least 60 days prior to event. Some preference will be given to previous sponsors who wish to sponsor the same item again.

A sponsorship tent/booth on the course may be available at Silver Sponsorship levels and above (based on availability and if permitted by course). The sponsorship fee does not include the tent/booth itself, or food or beverages, which must be purchased from the course directly under a separate catering order.

Please contact Mike Pattison for more information if interested in any of the above sponsorship opportunities.

Mike Pattison
(916) 549-4586 – cell
(916) 714-3010 – office
mike@pattisonappraisals.com